

RedSky Partner Application



Company Information

| | | | |
|----------------|--|----------------------|--|
| Legal Name | | Tel/Fax | |
| Address 1 | | Company Website | |
| Address 2 | | No. of Sales Offices | |
| City | | No. of Sales People | |
| State/Zip Code | | No. of Tech Sales | |
| Country | | No. of Post-Sales | |

Program Application

| | | | |
|-------------------------|--|---|--|
| Annual Hardware Revenue | | Partner Program Level I am Applying For | <input type="checkbox"/> Gold Status (\$500K annual revenue commitment) <input type="checkbox"/> Silver Status (\$25K annual commitment) <input type="checkbox"/> Registered Status (no annual revenue commitment) <input type="checkbox"/> Don't Know (Have a RedSky Channel Manager contact me to review the program) |
| Annual Service Revenue | | | |
| Annual Software Revenue | | | |

Business Information

| | | | |
|--------------------------------|---|---------------------------|--|
| Year Business Established | | Key Cities Served | |
| Distribution Relationships | | Key Accounts Served | |
| Voice Platforms Sold/Supported | <input type="checkbox"/> Avaya <input type="checkbox"/> Cisco <input type="checkbox"/> Nortel <input type="checkbox"/> Siemens <input type="checkbox"/> Other: _____ | Total No. Accounts Served | |

Business Contacts

| Main Contact Names | Title | Email Address | Phone |
|---------------------|-------|---------------|-------|
| | | | |
| Other Contact Names | Title | Email Address | Phone |
| | | | |

Vertical Markets Focus

Please enter % of your focus markets

| | | | | | | | |
|----------------|--|------------------|--|----------------------------------|--|-------------------------------|--|
| Government | | Higher Education | | Telecom | | Service Providers | |
| Healthcare | | Manufacturing | | Financial/Insurance | | IP Surveillance/Building Mgmt | |
| K-12 Education | | Retail | | Data Center/Virtualization/Cloud | | Other | |

Partner Vendor Portfolio

| | | | |
|---|--|--|--|
| Complementary Vendor Portfolio Carried by Partner | | | |
| How did you hear about RedSky Technologies? | | | |

Please email or fax back to your Distributor or RedSky Account Manager.